

# **K & P INTERNATIONAL HOLDINGS LIMITED**

(Incorporated in Bermuda with limited liability)

(Stock Code: 675)

# INTERIM RESULTS FOR THE SIX MONTHS ENDED 30 JUNE 2007

# **UNAUDITED INTERIM RESULTS**

The Board of Directors (the "Board") of K & P International Holdings Limited (the "Company") is pleased to announce the unaudited consolidated results of the Company and its subsidiaries (the "Group") for the six months ended 30 June 2007 together with the comparative figures for the previous period. These condensed consolidated interim financial statements have not been audited, but have been reviewed by the Company's audit committee.

# CONDENSED CONSOLIDATED INCOME STATEMENT

For the six months ended 30 June 2007

		For the six ended 3	30 June		
	Notes	2007 (Unaudited) <i>HK</i> \$	2006 (Unaudited) <i>HK</i> \$		
REVENUE Cost of sales	2	171,813,947 (134,780,848)	176,655,551 (141,456,836)		
Gross profit		37,033,099	35,198,715		
Other income and gains Selling and distribution costs Administrative expenses Other expenses	3	4,228,443 (18,304,691) (18,286,476) (75,970)	4,259,675 (19,298,247) (17,924,377) (720,612)		
Finance costs	4	(2,888,495)	(3,389,348)		
PROFIT/(LOSS) BEFORE TAX	5	1,705,910	(1,874,194)		
Tax	6	(580,000)	(889,361)		
PROFIT/(LOSS) FOR THE PERIOD ATTRIBUTABLE TO EQUITY HOLDERS OF THE COMPANY EARNINGS/(LOSS) PER SHARE ATTRIBUTABLE TO ORDINARY		1,125,910	(2,763,555)		
EQUITY HOLDERS OF THE COMPANY Basic	7	0.42 cents	(1.04) cents		
Diluted		0.42 cents	N/A		
DIVIDEND PER SHARE	8	Nil	Nil		

# CONDENSED CONSOLIDATED BALANCE SHEET

As at 30 June 2007

	Notes	30 June 2007 (Unaudited) <i>HK</i> \$	31 December 2006 (Audited) HK\$
NON-CURRENT ASSETS Property, plant and equipment Prepaid land lease payments Other intangible assets Available-for-sale investments		85,633,152 20,695,976 10,885,831 680,000	78,070,224 20,747,231 10,405,833 680,000
Total non-current assets		117,894,959	109,903,288
CURRENT ASSETS Inventories Prepayments, deposits and other receivables Trade and bills receivables Derivative financial instrument Cash and cash equivalents	9 11	48,137,561 24,606,783 62,707,508 152,153 37,022,553	48,073,068 19,084,685 70,267,865 - 41,569,534
Total current assets		172,626,558	178,995,152
CURRENT LIABILITIES Trade payables Accrued liabilities and other payables Derivative financial instrument Interest-bearing bank and other borrowings Tax payable	10 11	39,523,513 27,273,156 - 66,479,234 4,503,893	39,181,472 28,274,501 1,444,685 60,524,148 3,388,279
Total current liabilities		137,779,796	132,813,085
NET CURRENT ASSETS		34,846,762	46,182,067
TOTAL ASSETS LESS CURRENT LIABILITIES		152,741,721	156,085,355
NON-CURRENT LIABILITIES Interest-bearing bank and other borrowings Deferred tax liabilities		11,421,635 2,951,481	16,522,557 2,951,481
Total non-current liabilities		14,373,116	19,474,038
Net assets		138,368,605	136,611,317
EQUITY Issued capital Reserves		26,550,480 111,818,125	26,550,480 110,060,837
Total equity		138,368,605	136,611,317

# NOTES TO CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS

#### 1. ACCOUNTING POLICIES AND BASIS OF PREPARATION

These unaudited condensed consolidated interim financial statements are prepared in accordance with Hong Kong Accounting Standard ("HKAS") 34 "Interim Financial Reporting" issued by the Hong Kong Institute of Certified Public Accountants and Appendix 16 of the Rules Governing the Listing of Securities on the Stock Exchange of Hong Kong Limited. The accounting policies and basis of preparation adopted in the preparation of the interim financial statements are the same as those used in the Group's audited financial statements for the year ended 31 December 2006, except in relation to the following new and revised Hong Kong Financial Reporting Standards ("HKFRSs", which also include HKASs and Interpretations) that affect the Group and are adopted for the first time for the current period's financial statements:

HKAS 1 Amendment Capital Disclosures

HKFRS 7 Financial Instruments: Disclosures

HK(IFRIC)-Int 7 Applying the Restatement Approach under HKAS 29

Financial Reporting in Hyperinflationary Economies

HK(IFRIC)-Int 8 Scope of HKFRS 2

HK(IFRIC)-Int 9 Reassessment of Embedded Derivatives HK(IFRIC)-Int 10 Interim Financial Reporting and Impairment

The adoption of the above standards has had no material impact on the accounting policies of the Group and the methods of computation in the Group's condensed consolidated financial statements.

### 2. SEGMENT INFORMATION

Segment information is presented by way of two segment formats: (i) on a primary segment reporting basis, by business segment; and (ii) on a secondary segment reporting basis, by geographical segment.

The Group's operating businesses are structured and managed separately according to the nature of their operations and the products and services they provide. Each of the Group's business segments represents a strategic business unit that offers products and services which are subject to risks and returns that are different from those of the other business segments. Summary details of the business segments are as follows:

- (a) the precision parts and components segment comprises the manufacture and sale of precision parts and components comprising keypads, synthetic rubber and plastic components and parts, and liquid crystal displays ("LCDs");
- (b) the consumer electronic products segment comprises the design, manufacture and sale of consumer electronic products comprising time, weather forecasting and other products; and
- (c) the corporate and others segment comprises the Group's property holding activities, together with corporate income and expense items.

# 2. SEGMENT INFORMATION (continued)

In determining the Group's geographical segments, revenues are attributed to the segments based on the location of the customers, and assets are attributed to the segments based on the location of the assets.

Intersegment sales and transfers are transacted with reference to the cost of sales.

## (a) Business segments

The following table presents revenue, loss and certain expenditure information for the Group's business segments for the six months ended 30 June 2007 and 2006.

	Precisi	on parts	Cons	umer						
	and co	mponents	electronic	products	Corporate	and others	Elim	inations	Cons	olidated
	2007	2006	2007	2006	2007	2006	2007	2006	2007	2006
	(Unaudited)									
	HK\$									
Segment revenue:										
Sales to external customers	89,795,486	99,329,036	82,018,461	77,326,515	-	-	-	-	171,813,947	176,655,551
Intersegment sales	2,417,792	2,534,764	7,722	-	-	-	(2,425,514)	(2,534,764)	-	_
Other revenue and gains	3,412,585	3,451,260	226,451	164,631	1,083	5,661			3,640,119	3,621,552
Total	95,625,863	105,315,060	82,252,634	77,491,146	1,083	5,661	(2,425,514)	(2,534,764)	175,454,066	180,277,103
Segment results	7,757,655	6,755,932	(3,539,571)	(5,623,711)	(212,003)	(255,190)			4,006,081	877,031
Interest income									588,324	638,123
Finance costs									(2,888,495)	(3,389,348)
Profit/(Loss) before tax									1,705,910	(1,874,194)
Tax									(580,000)	(889,361)
Profit/(Loss) for the period									1,125,910	(2,763,555)
Other segment information:										
Depreciation and amortisation	6,869,901	7,927,249	5,768,074	3,984,103	501,598	344,436	-	-	13,139,573	12,255,788
Capital expenditure	14,907,076	3,443,077	5,643,028	4,206,932	19,750	38,360			20,569,854	7,688,369

# 2. SEGMENT INFORMATION (continued)

# (b) Geographical segments

The following table presents revenue and certain expenditure information for the Group's geographical segments for the six months ended 30 June 2007 and 2006.

			Other se	egment
	Segment	revenue	inform	ation
	Sales	s to		
	external ci	ustomers	Capital ex	penditure
	2007	2006	2007	2006
	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)
	HK\$	HK\$	HK\$	HK\$
Hong Kong	46,780,685	53,690,989	2,990,340	2,800,082
Mainland China	7,323,553	13,738,793	17,492,029	4,852,112
Total in the People's Republic of				
China ("PRC")	54,104,238	67,429,782	20,482,369	7,652,194
Japan	16,191,181	18,421,717	_	_
Other Asian countries*	7,591,322	4,149,371		2,280
Total in Asia	77,886,741	90,000,870	20,482,369	7,654,474
Germany	21,199,394	26,918,066	_	_
Other European countries**	48,702,685	39,071,325		
Total in Europe	69,902,079	65,989,391		
USA	19,388,931	9,227,893	87,485	33,895
Other North American countries***	521,885	2,110,403		
Total in North America	19,910,816	11,338,296	87,485	33,895
Others****	4,114,311	9,326,994		
Consolidated	171,813,947	176,655,551	20,569,854	7,688,369

<sup>\*</sup> Other Asian countries mainly comprise Taiwan, Singapore, Malaysia, Thailand, Indonesia and Korea.

<sup>\*\*</sup> Other European countries mainly comprise Italy, the United Kingdom, France, the Netherlands, Austria, Sweden and Spain.

<sup>\*\*\*</sup> Other North American countries mainly comprise Canada and Mexico.

<sup>\*\*\*\*</sup> Others mainly comprise South America, Australia and New Zealand.

# 3. OTHER INCOME AND GAINS

	For the six months ended 30 June		
	2007	2006	
	(Unaudited) (U	(Unaudited)	
	HK\$	HK\$	
Bank interest income	588,324	638,123	
Tooling charge income	601,157	882,973	
Sale of scrap	934,608	614,501	
Sale commissions	_	1,578,071	
Subcontracting fee income	_	80,367	
Fair value gain on a derivative instrument			
- transaction not qualifying as a hedge	1,596,838	_	
Gain on disposal of fixed assets	150,000	_	
Others	357,516	465,640	
	4,228,443	4,259,675	

# 4. FINANCE COSTS

	For the six months		
	ended 30 June		
	2007	2006	
	(Unaudited)	(Unaudited)	
	HK\$	HK\$	
Interest on bank loans and overdrafts			
wholly repayable within five years	2,806,066	3,102,603	
Interest on finance leases	82,429	286,745	
	2,888,495	3,389,348	

# 5. PROFIT/(LOSS) BEFORE TAX

The Group's profit/(loss) before tax is arrived at after charging:

	For the six months ended 30 June		
	2007		
	(Unaudited)	(Unaudited)	
	HK\$	HK\$	
Depreciation	10,447,658	11,048,288	
Amortisation of other intangible assets	2,445,002	1,207,500	
Recognition of prepaid land lease payments	246,812	238,607	
Foreign exchange differences, net	733,312	1,091,626	

#### 6. TAX

For the six months ended 30 June

2007 2006 (Unaudited) (Unaudited)

HK\$ HK\$

Group:

Current – Hong Kong

Hong Kong profits tax has been provided at the rate of 17.5% (2006: 17.5%) on the estimated assessable profits arising in Hong Kong during the period.

#### 7. EARNINGS/(LOSS) PER SHARE ATTRIBUTABLE TO EQUITY HOLDERS

The calculation of basic earnings per share is based on the net profit attributable to shareholders for the period of HK\$1,125,910 (2006: loss of HK\$2,763,555), and on the weighted average of 265,504,800 (2006: 265,504,800) ordinary shares in issue during the period.

The calculation of diluted earnings per share is based on the net profit attributable to shareholders for the period of HK\$1,125,910. The weighted average number of ordinary shares used in the calculation is the 265,504,800 (2006: 265,504,800) ordinary shares in issue during the period, as used in the basic earnings per share calculation; and the weighted average of 103,448 ordinary shares assumed to have been issued at no consideration on the deemed exercise of all share options outstanding during the period.

Diluted loss per share for the period ended 30 June 2006 has not been shown as the share options outstanding during last period had an anti-dilutive effect on the basic loss per share for last period.

#### 8. DIVIDEND

The Board does not recommend the payment of any interim dividend for the six months ended 30 June 2007 (six months ended 30 June 2006: Nil).

#### 9. TRADE AND BILLS RECEIVABLES

The Group's trading terms with its customers are mainly on credit, except for new customers, where payment in advance is normally required. Invoices are normally payable within 60 days of issuance, except for certain well-established customers, where the terms are extended from 60 to 90 days. Each customer has a maximum credit limit. The Group seeks to maintain strict control over its outstanding receivables and has a credit control policy to minimize credit risk. Overdue balances are regularly reviewed by senior management. In view of the aforementioned and the fact that the Group's trade receivables relate to a large number of diversified customers, there is no significant concentration of credit risk. Trade receivables are non-interest-bearing.

## 9. TRADE AND BILLS RECEIVABLES (continued)

An aged analysis of the trade and bills receivables as at the balance sheet date, based on invoice date and net of provisions, is as follows:

	30 June	31 December
	2007	2006
	(Unaudited)	(Audited)
	HK\$	HK\$
Within 90 days	55,181,605	59,488,486
Between 91 to 180 days	6,009,977	8,966,591
Over 180 days	1,515,926	1,812,788
	62,707,508	70,267,865

#### 10. TRADE PAYABLES

An aged analysis of the trade payables as at the balance sheet date, based on invoice date, is as follows:

	30 June	31 December
	2007	2006
	(Unaudited)	(Audited)
	<i>HK</i> \$	HK\$
Within 90 days	38,183,784	38,132,629
Between 91 to 180 days	1,299,282	849,474
Over 180 days	40,447	199,369
	39,523,513	39,181,472

The trade payables are non-interest bearing and are normally settled on terms varying from 60 to 120 days.

#### 11. DERIVATIVE FINANCIAL INSTRUMENT

The derivative financial instrument is a forward currency contract with carrying amount stated at its fair value.

The Group entered into a forward currency contract to sell US\$15,000,000 or buy US\$45,000,000. The maturity date of this forward currency contract is on 17 January 2008 and there is fifteen expiration dates throughout this contract, of which eight of them had been expired at the balance sheet date. This forward currency contract did not meet the criteria for hedge accounting. The change in the fair value of this non-hedging currency derivative of HK\$1,596,838 was credited to the income statement during the period (2006: nil).

#### 12. SHARE OPTION SCHEME

The maximum number of unexercised share options currently permitted to be granted under the existing share option scheme of the Company ("the Scheme") must not in aggregate exceed 30% of the shares of the Company in issue at any time.

At the balance sheet date, the Company had 2,600,000 share options outstanding under the Scheme. The exercise in full of the remaining share options would, under the present capital structure of the Company, result in the issue of 2,600,000 additional ordinary shares of the Company and additional share capital of HK\$260,000 and share premium of HK\$403,400 (before issue expenses).

At the date of approval of these condensed consolidated interim financial statements, the Company had 2,600,000 share options outstanding under the Scheme, which represented approximately 0.98% of the Company's shares in issue as at that date.

#### 13. RELATED PARTY TRANSACTIONS

- (a) Certain of the Group's banking facilities, of which HK\$76,500,000 (as at 31 December 2006: HK\$74,000,000) had been utilised as at the balance sheet date, were secured by personal guarantees amounting to HK\$109,700,000 (as at 31 December 2006: HK\$124,700,000) given by a director of the Company. The director received no consideration for providing these guarantees.
- **(b)** Compensation of key management personnel of the Group

	For the six months		
	ended 30 June		
	2007	2006	
	(Unaudited)	(Unaudited)	
	HK\$	HK\$	
Short term employee benefits	6,291,752	6,235,998	
Post-employment benefits	14,040	_	
Termination benefits	118,479	105,002	
Share-based payments	9,248	20,806	
Total compensation paid to key management personnel	6,433,519	6,361,806	
14. CONTINGENT LIABILITIES			
	30 June	31 December	
	2007	2006	
	(Unaudited)	(Audited)	
	HK\$	HK\$	
Guarantees of banking facilities granted to subsidiaries	181,826,000	171,826,000	

# 15. APPROVAL OF THE FINANCIAL STATEMENTS

These condensed consolidated interim financial statements were approved and authorised for issue by the board of directors on 24 September 2007.

#### MANAGEMENT DISCUSSION AND ANALYSIS

#### **Financial Results**

For the period ended 30 June 2007, the Group's turnover amounted to HK\$171.8 million, representing a 2.7% decrease from the previous period. However, overall gross profit increased from approximately HK\$35.2 million in the previous period to approximately HK\$37.0 million this period. Profit attributable to shareholders was approximately HK\$1.1 million (2006: loss HK\$2.8 million).

Basic earnings per share for the period ended 30 June 2007 amounted to HK0.42 cents (2006: loss 1.04 cents) per share.

#### **Business Review and Future Plan**

The sales turnover of the consumer electronic products segment of our Group increased by approximately 6.1% from approximately HK\$77.3 million of last period to approximately HK\$82.0 million this period. The improvement in sales turnover is mainly attributable to increased in sales to both established and new customers, including those in the USA. We are pleased to report that our sales to the North American market has improved further and attained over 75% increase from the corresponding period. With the increase in sales turnover, the operating results of the consumer electronic product segment improved by approximately HK\$2 million from the previous period.

The sales turnover of the precision parts and components segment decreased by approximately 9.6% from approximately HK\$99.3 million of last period to approximately HK\$89.8 million this period. As in previous year, the drop in the sales turnover of this segment is mainly caused by the decrease in demand of the local electronics sector. However, the gross profit margin of this segment has continued its improvement from the last year. As a result, the operating results of this segment has increased by approximately by HK\$1 million from the previous period.

Similar to the previous years, we have been facing with escalating production and operating costs. However, we are able to better the Group's overall gross profit margin from approximately 20.0% in the previous period to 21.6% in this period. We will continue our strategy of developing new products with higher gross profit margin, implementing cost control measures and improving the production efficiency so as to maintain our gross profit margin and to enhance the Group's profitability.

We are in the process of streamlining the operation and reorganizing the group structure of the precision parts and components segment. It is expected that the new organization structure would be operating early next year. We anticipate that the new structure will enhance and strengthen our competitive edge in providing "One Stop Shopping" solution to our customers of precision electronic parts and components.

The construction of the new manufacturing facility in Zhongshan, the PRC has progressed in accordance with our plan and is expected to be completed later this year. This new manufacturing facility will be used mainly for the production of precision plastic parts and components and will expand the production capacity so as to provide support for the growth of this segment business.

Regarding the consumer electronics products segment, we have entered into a license agreement with a weather information provider for the European market. The related products for receiving this information have been developed and been launched into the market in the third quarter of this year. We anticipate that this new product line would bring additional revenue to the Group.

# LIQUIDITY AND FINANCIAL RESOURCES

The Group generally finances its operations with internally generated cashflow and banking facilities provided by its principal bankers and other financial institutions in Hong Kong.

The total borrowings from banks and financial institutions include long term loans, finance leases, overdraft, import and export loans, amounted to approximately HK\$77.9 million as at 30 June 2007, of which HK\$66.5 million is repayable within one year.

The Group's financial position remains healthy. At the balance sheet date, the aggregate balance of cash, cash equivalents and deposits of the Group amounted to approximately HK\$37 million.

The Group's borrowings are mainly on a floating rate basis and are mainly denominated in either Hong Kong dollars or United States dollars. These match with the principal currencies in which the Group conducts its business. Therefore, the Group does not have any significant foreign exchange risk.

The gearing ratio on the basis of total debts to total assets as at 30 June 2007 is 52.4% (31 December 2006: 52.7%)

#### CHARGE ON THE GROUP ASSETS

There is no charge over the Group's assets as at 30 June 2007.

#### **CONTINGENT LIABILITIES**

Except for corporate guarantee given to banks and other financial institutions in relation to facilities granted to the subsidiaries, the Company has no other contingent liabilities as at the balance sheet date.

## **CAPITAL STRUCTURE**

As at 30 June 2007, the Company had approximately 265 million shares in issue with total shareholders' fund of the Group amounting to approximately HK\$138 million.

Pursuant to the share option scheme of the Company, the Board of Directors granted share options to certain senior executives, employees, and suppliers of the Group. The exercise in full of those share options granted but remaining not exercised would result in the issue of 2.6 million additional shares and proceeds of approximately HK\$0.7 million.

#### **FUND RAISING**

Other than obtaining additional general banking facilities to finance the Group's trading requirements, we did not have special fund raising exercise during the period ended 30 June 2007.

## **EMPLOYEES**

As at 30 June 2007, the Group had a total workforce of approximately 3,200 of which approximately 80 were based in Hong Kong, approximately 15 were based in overseas and approximately 3,105 were based in the PRC.

The Group remunerates its employees largely based on the prevailing industry practice and labor laws. Since December 1996, the Company has adopted a share option scheme for the purpose of providing incentives and rewards to the employees of the Group.

Moreover, under the Mandatory Provident Fund Scheme Ordinance of Hong Kong, the Group has operates a defined contribution Mandatory Provident Fund retirement benefits scheme for all its Hong Kong employees. For overseas and PRC employees, the Group is required to contribute a certain percentage of its payroll costs to the central pension scheme operated by the respective local government.

# PURCHASE, REDEMPTION OR SALE OF LISTED SECURITIES OF THE COMPANY

Neither the Company nor any of its subsidiaries purchased, redeemed or sold any of the Company's listed securities during the period.

## CODE ON CORPORATE GOVERNANCE PRACTICES

In the opinion of the directors, saved for the deviation discussed below, the Company has complied with the code provisions of the Code of Corporate Governance Practices (the "Code"), as set out in Appendix 14 of the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited (the "Listing Rules"), throughout the accounting period covered by the interim report.

Code Provision A.2.1 stipulates that the roles of chairman and chief executive officer should be separate and should not be performed by the same individual.

The roles of the chairman and the chief executive officer are not separate and are performed by Mr. Lai Pei Wor. Since the Board will meet regularly to consider major matters affecting the operations of the Company, the Board considers that this structure will not impair the balance of power and authority between the Board and the management of the Company and believes that this structure will enable the Company to make and implement decisions promptly and efficiently.

#### **DIRECTORS' SECURITIES TRANSACTIONS**

The Company has adopted the code of conduct regarding directors' securities transactions as set out in the Model Code for Securities Transactions by Directors of Listed Issuers (the "Model Code") of the Listing Rules. Based on specific enquiry of Company's directors, all directors have complied with the required standard set out in the Model Code throughout the period.

#### **AUDIT COMMITTEE**

The Company has an audit committee which was established in compliance with Rule 3.21 of the Listing Rules for the purpose of reviewing and providing supervision over the Group's financial reporting process and internal controls. The audit committee of the Company comprises three independent non-executive directors, namely, Mr. Kung Fan Cheong, Mr. Leung Man Kay and Mr. Li Yuen Kwan, Joseph. The audit committee has reviewed the unaudited interim financial statements for the six months ended 30 June 2007.

# PUBLICATION OF INTERIM REPORT

The Company's interim report containing all the relevant information required by the Listing Rules will be published in due course on the website of the Hong Kong Exchange and Clearing Limited at www.hkex.com.hk and the website of the Company at www.kpihl.com.

By Order of the Board

Lai Pei Wor

Chairman

Hong Kong, 24 September 2007

As at the date of this announcement, the Board comprises Messrs. Lai Pei Wor, Chan Yau Wah and Chung Yik Cheung, Raymond (being executive directors) and Messrs. Kung Fan Cheong, Leung Man Kay and Li Yuen Kwan, Joseph (being independent non-executive directors).